

Vendor Benefits

- » Membership immediately conveys to customers a commitment to their safety and compliance initiatives
- » Centralized online housing of all vendor documentation
- » Complete auto-management of your compliance and certification documents
- » Immunization and training expiration alerts via email
- » Hospital and Medical Facility Search Directory
- » Product and Service Listing
- » Share your electronic profile and endorsements with prospective hospitals
- » Lead generation and increased market exposure
- » Online user and profile setup is automated and easy to complete
- » Ability to upload or fax all hospital required documentation to Status Blue

Compliance requests of each hospital can be cumbersome and challenging; we simplify that process for you. Status Blue is an online community where medical vendors can organize their compliance documentation and disseminate it to their customers. Never again will the sales or manufacturer representative have to collect and distribute compliance documents for each new account they obtain.

Once your profile and enrollment is complete; sharing your company's commitment to hospital compliance is easily done in a matter of clicks with anyone you care to email.



"There are really two main things that make Status Blue easy to work with. First of all it is the most economical for the vendors to deal with. You only have to pay an annual fee and then that lets you register for any and all of the hospitals that Status Blue is set up with. Second is the email communication that Status Blue does to let you know of requirements you have to complete registration. They send you as few as possible emails to communicate what you need and then you are able to submit most of the information by just scanning it and emailing it into Status Blue."

-Susan G., Surgical Instrument
Reprocessing Representative

"I am very impressed with Status Blue for one simple reason. They are a useful tool to both me and the hospital. They inform me and the hospital, via website, of visits to the facilities and departments. Status Blue encourages communication and will work with the hospital and the vender to make a strong partnership."

-Glenn W., Respiratory Care Regional Manager

"I would encourage you to use Status Blue. Honestly, this is a bit of an administrative hassle for us as reps, but they keep things organized and do a lot of leg work that you don't want to have to do yourself. It is user friendly, they inform us at 90, 60, and 30 days if credentials are about to expire. I am happy with Status Blue."

-Erin S., Coronary Stent Representative



STATUSBLUE

The Vendor Compliance Network

For more information or to schedule an appointment please contact us.
tel. 866.383.2583, fax 877.767.7685, email info@status-blue.com, online www.status-blue.com





STATUSBLUE

The Vendor Compliance Network

Status Blue is committed to helping healthcare facilities provide the best patient care available to their patients. As a healthcare industry representative, you are an integral part of this process and it is a priority of ours to ensure that all vendors are compliant with our hospital's policies and industry standards.

All vendor representatives will now be required to provide information in agreement with the hospitals' standards for environmental health, safety, privacy, and quality.

Specifically, it is a requirement that all vendors successfully register and complete the vendor approval process on www.status-blue.com. This must be completed before you will be allowed to enter the facility. Your visitation and selling privileges will not be activated until this requirement is met.

In order to help the document and approval process, Status Blue provides an internet-based service that will allow all vendors and hospital departments to navigate the individual hospital and health system compliance goals in an efficient, easy, and comprehensive manner. Visit www.status-blue.com to register and create your compliance profile.

Once you have registered, or if you are already a member, please sign in and follow these easy steps:

1. Go to your profile page, update, and ensure the accuracy of your contact information.
2. Next, go to Facilities and search for the hospital. Once found, click on the hospital name.
3. You will then be looking at the hospital's profile page. Please review this section and if you are interested in becoming an approved vendor, select "target this facility".
4. Once a hospital is "targeted", begin uploading the required credentials listed in the middle of the hospital profile page.
5. If you do not have this information in electronic format, please consider scanning the hard copies or you may fax to 877-767-7685. Status Blue will scan and attach the documents to your profile for you.

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